

CITYSCAPE

INDIA

Three Exclusive Complimentary Reports Available To Onsite Attendees



Colliers Investment Perception Survey

Colliers Investment Perception Survey (CIPS) aims to identify prevailing market sentiments and likely future investment behavior; across cities and asset classes. 227 respondents from Private Equity, REIT, REMF and Developers participated in the survey from across the globe. Some survey highlights included Mumbai voted as the most preferred city for future investments by 75% of the respondents. Land bank was chosen as the least important factor considered by investors for their development partner. Developers were relatively more optimistic than investors on retail development; while the reverse trend was seen in a few other sectors. The report provides an indicative glimpse of the current investment sentiment scenario in the Indian real estate market. This investor survey will be released by Colliers International on 9th December 2009 at the Cityscape India conference.



Education – Emerging Non Conventional Real Estate Asset Class

The underpenetrated large population coupled with high expenditure on education is motivating educational companies to expand their footprints. Partnering with real estate developers for their new campuses helps education companies to control cost and scale

higher. Also, developers after struggling through property cycles are looking for more consistent avenues that can provide stable cash flows. The sluggish demand for commercial and retail space by corporate has further focused developers for these new non conventional avenues. This report discusses developers exploring this non conventional yet attractive business segment.



Cityscape Intelligence Focus On India

Focus On India breaks down key trends and statistics on FDI from the Financial Times and provide a comprehensive analysis of the value and status of projects currently being undertaken in Mumbai, provided by Proleads. The report also examines the depth of the slow down in real estate markets, assesses the outlook for the sector in the coming months and highlights the steps which need to be taken to propel India into its next growth period.